

# Retirement Income Analysis

Prepared For: Sample Client

& Example Client

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SAMPLE

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## DISCLOSURES ABOUT THIS RETIREMENT PLANNING PROGRAM

The calculations developed by this program are based on information and estimates you provide, on current laws and regulations governing taxes and Social Security, and on well-known mathematical procedures that we believe are accurate and reliable.

All of these components are subject to change and adjustment. Any such change would obviously affect the outcome of the calculations. In addition, securities investments generally fluctuate in both return and value. Therefore, there is no guarantee that future income or performance will match the numbers presented here.

Returns are for illustrative purposes only and are not indicative of any particular investment. Investment value will fluctuate with market conditions.

Nevertheless, these calculations provide a guideline for current planning and we suggest that you review this plan at least every 12 months. As conditions change, it may be necessary to adjust the estimates and goals on which these calculations are based and recalculate the data to bring calculations more closely in line with current conditions.

## Goals and Assumptions (Baseline Data)

This report is based on the following data that you have provided:

### Assumptions

Over the time span covered in this report, inflation could average 3.00%

Prior to retirement your unsheltered earnings would be taxed at 36.00%

During retirement the average annual tax on your income would be 25.00%

Calculations in this report are carried through your age 99

### Goals

**SAMPLE**

You are now 57 years old and plan to retire on reaching age 65

Your annual retirement living expenses are targeted at \$125,000 in today's dollars.

Your spouse, who is 56 years old, is included in this plan.

### Social Security

You plan to start drawing Social Security benefits at 65

Your monthly Social Security benefits are estimated to begin at \$2,000.

Your spouse plans to start drawing Social Security benefits at 65

Your spouse's monthly Social Security benefits are estimated to begin at \$1,000.

Social Security benefits are estimated to increase annually at the rate of 3.00%.

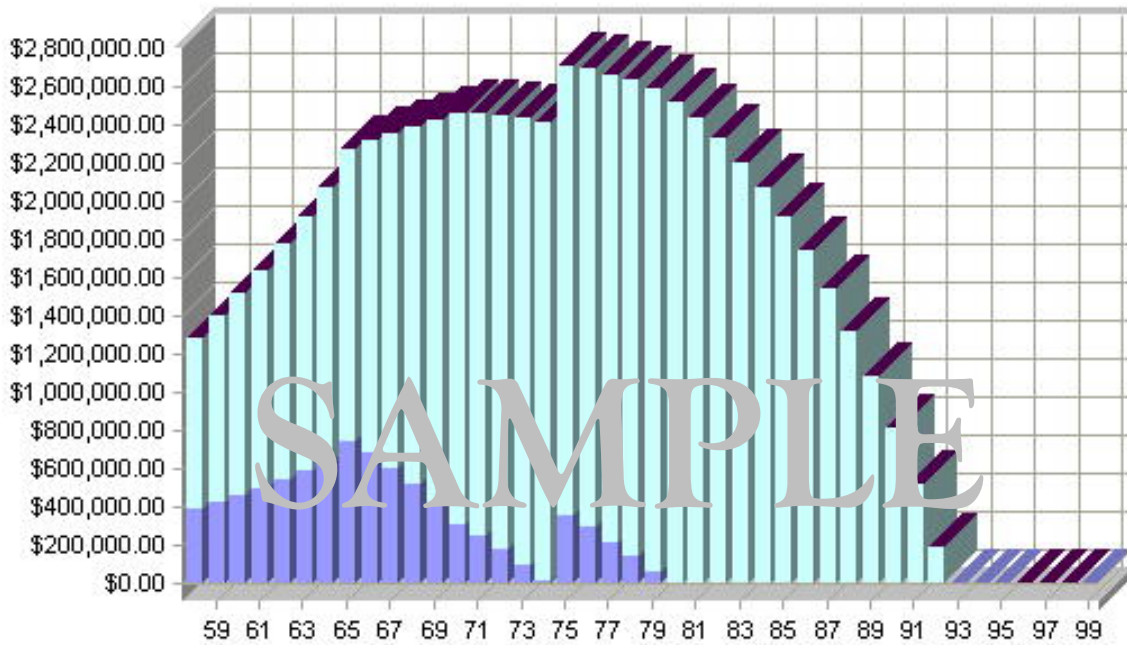
# Goals and Assumptions

## Base Line Data

Social Security Start Age	65
Social Security Benefit	\$2,000
Social Security Cost of Living Adjustment	3%
Spouse's Social Security Start Age	65
Spouse's Social Security Benefit	\$1,000
Average Rate of Inflation	3%
Life Expectancy	99
Retirement Age	65
Retirement Spending	\$125,000
Tax Rate Post-Retirement	25%
Tax Rate Pre-Retirement	36%
Taxable Savings To Date	\$345,000
Taxable Rate Of Return Pre-Retirement	7%
Taxable Cost Basis	\$300,000
Taxable Contributions Per Year	\$10,000
Taxable Yearly Contribution Increases	0%
Taxable Rate Of Return Post-Retirement	7%
Tax-Free Savings To Date	\$0
Tax-Free Rate Of Return Pre-Retirement	0%
Tax-Free Contributions Per Year	\$0
Tax-Free Yearly Contribution Increases	0%
Tax-Free Rate Of Return Post-Retirement	0%
Non-Deductible Savings To Date	\$0
Non-Deductible Premiums To Date	\$0
Non-Deductible Contributions Per Year	-
Non-Deductible Yearly Contribution Increase	0%
Non-Deductible Rate Of Return Pre-Retirement	0%
Non-Deductible Rate Of Return Post-Retirement	0%
Deductible Savings To Date Client	\$833,000
Deductible Rate Of Return Pre-Retirement Client	7%
Deductible Rate Of Return Post-Retirement Client	7%
Deductible Taxes Paid Client	\$0
Deductible Contributions Per Year Client	\$11,000
Deductible Yearly Contribution Increase Client	0%
Deductible Additional After Tax Contribution Client	\$0
Deductible Additional Yearly After Tax Increases Client	0%
Deductible Savings To Date Spouse	-
Deductible Rate Of Return Pre-Retirement Spouse	0%
Deductible Rate Of Return Post-Retirement Spouse	0%
Deductible Taxes Paid Spouse	-
Deductible Contributions Per Year Spouse	-
Deductible Yearly Contribution Increase Spouse	0%
Deductible Additional After Tax Contribution Spouse	-
Deductible Additional Yearly After Tax Increases Spouse	0%
Roth Savings To Date	\$0
Roth Rate Of Return Pre-Retirement	0%
Roth Rate Of Return Post-Retirement	0%
Roth Contributions Per Year	-

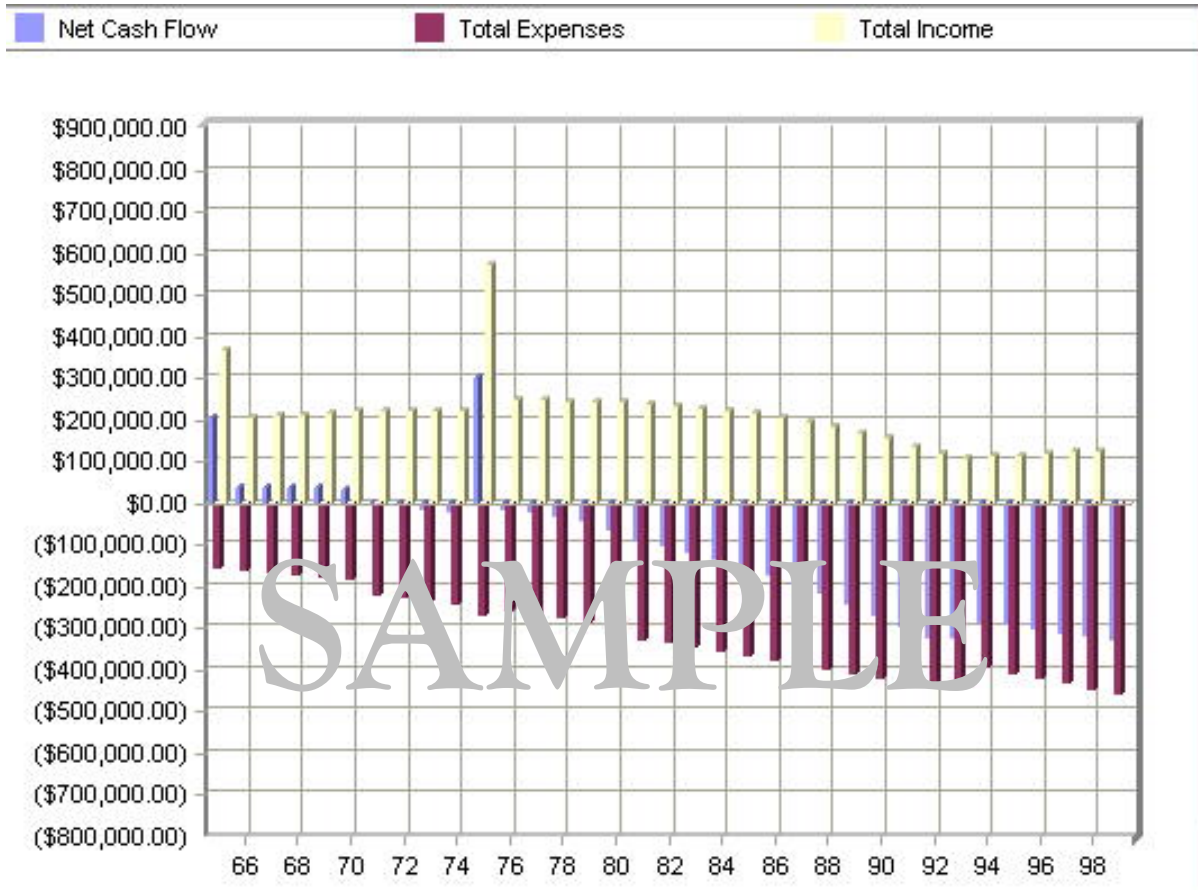
# Portfolio Balance Summary -(Baseline Data)

■ Taxable     
 ■ Tax-Free     
 ■ Non-Deductible     
 ■ Deductible     
 ■ Roth



	Starting Balance	Retirement Balance	End of Plan Balance
Taxable	\$345,000	\$635,212	\$
Tax-Free	\$	\$	\$
Non-Deductible	\$	\$	\$
Deductible	\$833,000	\$1,432,811	\$
Roth	\$	\$	\$
<b>Total</b>	<b>\$1,178,000</b>	<b>\$2,068,023</b>	<b>\$</b>

# Cash Flow Summary (Baseline Data)



	Retirement	End of Plan
Total Income	\$364,560	\$128,156
Total Expense	\$158,346	\$460,091
Net Cash Flow	\$206,214	(\$331,935)

# CashFlow Detail

Age	Social Security	Retirement Income	Annuity Payments	Retirement Earnings	Taxable Earnings	Adjustments In	Total Income	Living Expenses	Taxes Due	Adjustments Out	Total Expenses	Net Cash Flow	Portfolio Balance
65	\$29,517	\$0	\$0	\$100,297	\$34,746	\$200,000	\$364,560	\$158,346	\$0	\$0	\$158,346	\$206,214	\$2,274,237
66	\$45,604	\$7,200	\$0	\$107,318	\$43,425	\$0	\$203,547	\$163,096	\$1,800	\$0	\$164,896	\$38,651	\$2,312,888
67	\$46,972	\$7,200	\$0	\$114,830	\$38,219	\$0	\$207,221	\$167,989	\$1,800	\$0	\$169,789	\$37,432	\$2,350,320
68	\$48,381	\$7,200	\$0	\$122,868	\$32,638	\$0	\$211,087	\$173,029	\$1,800	\$0	\$174,829	\$36,258	\$2,386,578
69	\$49,832	\$7,200	\$0	\$131,469	\$26,411	\$0	\$214,912	\$178,220	\$1,800	\$0	\$180,020	\$34,892	\$2,421,470
70	\$51,327	\$7,200	\$0	\$140,672	\$19,490	\$0	\$218,689	\$183,567	\$1,800	\$0	\$185,367	\$33,322	\$2,454,792
71	\$52,867	\$7,200	\$0	\$144,839	\$15,293	\$0	\$220,199	\$189,074	\$33,320	\$0	\$222,394	(\$2,195)	\$2,452,598
72	\$54,453	\$7,200	\$0	\$148,924	\$10,725	\$0	\$221,302	\$194,746	\$34,992	\$0	\$229,738	(\$8,436)	\$2,444,162
73	\$56,087	\$7,200	\$0	\$152,897	\$5,823	\$0	\$222,007	\$200,588	\$36,758	\$0	\$237,346	(\$15,339)	\$2,428,823
74	\$57,769	\$7,200	\$0	\$156,726	\$572	\$0	\$222,267	\$206,606	\$38,626	\$0	\$245,232	(\$22,965)	\$2,405,858
75	\$59,503	\$7,200	\$0	\$154,083	(\$10)	\$350,000	\$570,776	\$212,804	\$58,571	\$0	\$271,375	\$299,401	\$2,705,259
76	\$61,288	\$7,200	\$0	\$157,375	\$18,590	\$0	\$44,395	\$19,118	\$4,588	\$0	\$260,776	(\$16,380)	\$2,688,878
77	\$63,126	\$7,200	\$0	\$160,418	\$13,518	\$0	\$44,290	\$25,714	\$4,582	\$0	\$269,346	(\$25,054)	\$2,663,824
78	\$65,020	\$7,200	\$0	\$163,222	\$8,570	\$0	\$44,020	\$23,417	\$4,821	\$0	\$278,358	(\$34,337)	\$2,629,487
79	\$66,971	\$7,200	\$0	\$165,612	\$3,287	\$0	\$43,150	\$23,413	\$4,018	\$0	\$287,531	(\$44,381)	\$2,585,106
80	\$68,980	\$7,200	\$0	\$164,921	(\$58)	\$0	\$241,043	\$246,698	\$58,569	\$0	\$305,267	(\$64,224)	\$2,520,926
81	\$71,049	\$7,200	\$0	\$158,984	\$0	\$0	\$237,233	\$254,099	\$73,887	\$0	\$327,986	(\$90,753)	\$2,430,187
82	\$73,181	\$7,200	\$0	\$152,106	\$0	\$0	\$232,487	\$261,722	\$75,906	\$0	\$337,628	(\$105,141)	\$2,325,045
83	\$75,376	\$7,200	\$0	\$144,208	\$0	\$0	\$226,784	\$269,574	\$77,935	\$0	\$347,509	(\$120,725)	\$2,204,320
84	\$77,637	\$7,200	\$0	\$135,207	\$0	\$0	\$220,044	\$277,661	\$79,967	\$0	\$357,628	(\$137,584)	\$2,066,737
85	\$79,966	\$7,200	\$0	\$125,019	\$0	\$0	\$212,185	\$285,991	\$81,925	\$0	\$367,916	(\$155,731)	\$1,911,006
86	\$82,365	\$7,200	\$0	\$113,550	\$0	\$0	\$203,115	\$294,571	\$83,851	\$0	\$378,422	(\$175,307)	\$1,735,699
87	\$84,836	\$7,200	\$0	\$100,702	\$0	\$0	\$192,738	\$303,408	\$85,723	\$0	\$389,131	(\$196,393)	\$1,539,307
88	\$87,381	\$7,200	\$0	\$86,370	\$0	\$0	\$180,951	\$312,510	\$87,518	\$0	\$400,028	(\$219,077)	\$1,320,230
89	\$90,003	\$7,200	\$0	\$70,444	\$0	\$0	\$167,647	\$321,885	\$89,205	\$0	\$411,090	(\$243,443)	\$1,076,787
90	\$92,703	\$7,200	\$0	\$52,812	\$0	\$0	\$152,715	\$331,542	\$90,687	\$0	\$422,229	(\$269,514)	\$807,273
91	\$95,484	\$7,200	\$0	\$33,354	\$0	\$0	\$136,038	\$341,488	\$91,985	\$0	\$433,473	(\$297,435)	\$509,838
92	\$98,349	\$7,200	\$0	\$11,943	\$0	\$0	\$117,492	\$351,733	\$93,044	\$0	\$444,777	(\$327,285)	\$182,553
93	\$101,299	\$7,200	\$0	\$0	\$0	\$0	\$108,499	\$362,285	\$68,964	\$0	\$431,249	(\$322,750)	\$0
94	\$104,338	\$7,200	\$0	\$0	\$0	\$0	\$111,538	\$373,154	\$23,972	\$0	\$397,126	(\$285,588)	\$0
95	\$107,468	\$7,200	\$0	\$0	\$0	\$0	\$114,668	\$384,349	\$24,637	\$0	\$408,986	(\$294,318)	\$0
96	\$110,692	\$7,200	\$0	\$0	\$0	\$0	\$117,892	\$395,879	\$25,322	\$0	\$421,201	(\$303,309)	\$0

# CashFlow Detail

Age	Social Security	Retirement Income	Annuity Payments	Retirement Earnings	Taxable Earnings	Adjustments In	Total Income	Living Expenses	Taxes Due	Adjustments Out	Total Expenses	Net Cash Flow	Portfolio Balance
97	\$114,013	\$7,200	\$0	\$0	\$0	\$0	\$121,213	\$407,755	\$26,028	\$0	\$433,783	(\$312,570)	\$0
98	\$117,433	\$7,200	\$0	\$0	\$0	\$0	\$124,633	\$419,988	\$26,755	\$0	\$446,743	(\$322,110)	\$0
99	\$120,956	\$7,200	\$0	\$0	\$0	\$0	\$128,156	\$432,588	\$27,503	\$0	\$460,091	(\$331,935)	\$0

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## Current Investment Detail

Tax Category	Description	Current Value	Return Rate	Cost Basis	Owner	Asset Class	Year Opened
Deductible	Tax Deferred	\$833,000	7%	\$0	Client	None : Not Specified	
Taxable	Taxable	\$345,000	7%	\$300,000	Client	None : Not Specified	

## Retirement Income Detail

Category	Description	Start Age	Duration	Amount	Index	Index Start	Taxable	Index Percentage
Pension	Teacher Pension	66	35	\$7,200	0%	Now	Taxable	True

## Adjustments Detail

Tax Category	Description	Start Age	Duration	Amount	Index	Dep/With	IsTaxable	Owner
Taxable	Downsize Home and Add Equity to Por	65	1	\$200,000	0%	Deposit	False	Client
Taxable	Sell Lake Property	75	1	\$350,000	0%	Deposit	False	Client